# **BACHELORS IN BANKING AND INSURANCE**

# **PROGRAM OUTCOME**

- 1. Enables learners to get theoretical and practical exposure in the banking and insurance sector which includes Accounts, Commerce, Marketing, Management, Economics, Finance, Research methodology, Environment, E-commerce, etc.
- 2. Makes students industry ready and develops various Financial, Managerial, and accounting skills for better professional opportunities. This will enhance the capability of decision-making at personal and professional levels.
- 3. It gives students application-based knowledge in the banking, insurance, financial sector, and analytical skills to work with various financial tools, such as regulatory agencies and global markets. It strengthens their capacities in varied areas of commerce and industry aiming toward the holistic development of learners.

# **PROGRAM-SPECIFIC OUTCOME**

- 1. Bachelors in Banking and Insurance is a program aiming at all-round development of students with the market and career-oriented subjects opted with innovative methodology. Learners learn how to perform their own transactions and investments in banks and companies.
- 2. Learners create an additional direction of self-employment and learners will demonstrate their skills in a variety of professional examinations such as SBI RBI, PO, IBPS, PO (CWE PO/MT), and Grade C RBI Officer.

# **QUANTITATIVE METHODS**

#### **OBJECTIVE**

- 1. To define and calculate mean, median, mode, and range.
- 2. To learn various nature and principles of Insurance

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1**: Learners will identify types of data and the representation of a frequency distribution can be graphical or tabular so that it is easier to understand.

CO2: Learner will calculate and interpret measures of central tendency (mode, median, mean) for a set of data. They will get the insights into the calculations of averages and types of averages

**CO3:** Students will develop the ability to select an appropriate measure of dispersion and correctly calculate and interpret the statistic.

**CO4:** Develops understanding of the association and correlation.

**CO5**: Calculate the probability of events for more complex outcomes. They will make decisions promptly under uncertainty and risk.

**CO6:** Perform calculations involving simple, composite and weighted index numbers

**CO7:** Students will develop practical skills through professional development seminars, internships and examine the role of the insurance policy.

# PRINCIPLES OF MANAGEMENT

#### **OBJECTIVES**:

- 1 To introduce basic concepts of Management and enhance learners ability to use these concepts in the industrial world.
- 2 To develop management, interpersonal, and leadership skills through various theories and concepts and apply them to meet the challenges in the corporate world.

#### **COURSE OUTCOME**:

**CO1**: Learner will learn the basic concepts of various theories and approaches applicable in management.

**CO2:** They will develop skills to make the right decision by application of various managerial techniques.

**CO3:** Students will learn practically the organizational structure of banking and insurance companies.

**CO4:** Demonstrate the roles of various business leaders in the Indian industry in the field of banking and insurance and adapt them to meet the challenges of the corporate world.

# FINANCIAL ACCOUNTING

#### **OBJECTIVE**

- 1. To enhance students' knowledge about Accounting terminology and Principles of Accounting. To enable students to classify income and expenditure and acquaint with Accounting Standards
- 2. To make students acquaint with the concept of issue of shares, Hire purchase, stock valuation and valuation of Goodwill. To enhance knowledge of final accounts of a sole trader, manufacturing concerns, and Non-Profit organizations.

# **COURSE OUTCOME:**

After completion of this course, the outcome will be as follows:

**CO1**: To create knowledge about accounting transactions and its effects In books of prime entry and preparation of Trial balance.

**CO2**: To enhance learner's skill of identifying and classifying income, expenditure, and receipts and to recall rectification of errors and bank reconciliation statements.

**CO3**: To enhance the learner's knowledge about Issue of Shares, valuation of stock under FIFO and Weighted Average Method, and Valuation of Goodwill under Average profit and Super Profit Method.

**CO4**: The learner is enhanced with the knowledge of accounting treatment of final accounts and its adjustments

# **BUSINESS COMMUNICATION-1**

#### **OBJECTIVE:**

- 1. Learners will be able to communicate effectively as the course provides an overview of prerequisites of Business Communication.
- 2. Develops learners with human skills, interpersonal skills and business writing skills which facilitates their abilities to work collaboratively with teams in the corporate world.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

- **CO1**: Learners create the understanding of basic concepts of Communication and Methods & modes of communication which enable them to interact effectively.
- **CO2:** Application of concepts of Business Ethics and overcoming the areas which can hinder communication.
- **CO3:** Enables learners with applications of Business Correspondence that cater to them to communicate effectively in organisations.
- **CO 4**: Develop learners ability to analyse, interpret and edit the content to meet the challenges in the business environment.

# ENVIRONMENT AND MANAGEMENT OF FINANCIAL SERVICES

#### **OBJECTIVES:**

- 1. To understand the basics of the Indian Financial System.
- 2. To develop a basic understanding of the banking sector, it's working and various banking services

# **COURSE OUTCOME:**

After completion of this course, the outcome will be as follows:

**CO1:** Students have a better understanding of the Indian financial system and will make skillful application of this information in their profession.

**CO2:** Develop their understanding and expertise in various matters relating to operations of a commercial bank.

**CO3:** Learner synthesizes risk management, regulation, and development of banking and insurance sector.

**CO4:** Develop an understanding the of regulatory and developmental framework of banking and insurance

# **BUSINESS ECONOMICS - I**

#### **OBJECTIVE**

- 1. To provide an adequate basic understanding of Banking, Insurance & other economic activity Services to the students and to give adequate exposure to the operational environment in the field of Banking, Insurance & other related financial services.
- 1. To stimulate the student interest by showing the relevance and use of various economic theories.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1:** To make the concept easy for learners, demonstrate knowledge and proficiency in the overall foundations of an economy as it relates to supply and demand and its impact on the domestic economy.

**CO2**: Students are familiarized with the nature the of demand concept under different markets

**CO3:** Students can relate to concepts such as the opportunity cost principle, basic economic relations-functional relations

**CO4:** The students have a fair view of different market structures such as monopolistic competition and oligopolistic markets

**CO5:** The students recall the concepts of the cost-oriented pricing method.

# **FOUNDATION COURSE-I**

# **OBJECTIVE:**

- 1. To make students socially aware of societal problems and develop a positive outlook on the same.
- 2. To develop a preliminary understanding related to culture, social, constitutional, and political aspects of the Indian economy to meet the challenges and issues of Indian society.
- 3. To develop practical knowledge through project work.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1:** Students recall concepts of religion, caste, gender, and linguistic diversity in relation to Indian situations.

**CO2:** Students form a sensitized approach towards social problems of disparity arising out of gender inequality and discrimination plaguing Indian society.

**CO3**: Creates an understanding of the causes of conflicts and inequality manifested due to caste system, and intergroup rivalry.

**CO4:** Learners enhance the application-based knowledge of fundamental duties and maintain peace and harmony in the community.

**CO 5:** Evaluate the implications for inclusive politics

# **BUSINESS COMMUNICATION**

# **OBJECTIVE:**

- 1. To enhance learner's communication skills required from a business point of view
- 2. To develop the writing skills from the point of business correspondence

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows

**CO1:** To enhance knowledge and update skills of an effective presentation

CO2: To apply skills for conducting Interviews, meetings, and conferences for a successful business.

**CO3**: Enables learner with application skills of Business Correspondences.

**CO 4**: Enable learners to create reports on the basis of investigation.

# **ORGANISATIONAL BEHAVIOUR**

#### **OBJECTIVES:**

- 1.To make students understand about the human interactions in an organisation.
- 2.To enhance the skills of leadership and conflict resolution in an organisation.

# **COURSE OUTCOME:**

**CO1**: Learners understand the conceptual framework of the discipline of OB and its practical applications in the organisational set up.

**CO2**: Improved understanding of individual behaviour, team behaviour, motivation and enhancement of personal skills.

**CO3**: Learners accept and embrace working with different people from different cultural and diverse backgrounds in the workplace.

**CO4:** To develop creative and innovative ideas that could positively shape the organizations for Organisational Development.

# **QUANTITATIVE METHODS**

#### **OBJECTIVE**

- 1. To provide students with quantitative skills that are required to make business decisions.
- 2. To develop a strong foundation in mathematics and statistical theory as the basis for growth over a professional career.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1:** Understand hypothesis testing as making an argument; Significance level as the probability of rejecting a true null hypothesis, understand that p-value is the probability of obtaining the data if the null hypothesis were true.

**CO2**: Learner can understand the applications of linear programming world problems as a linear programming model in general, standard form.

**CO3:** Develop the ability to solve the matrix operations of addition, multiplication and transposition and express a system of simultaneous linear equations in matrix form.

**CO4:** Learners can distinguish between proportion, ratio, and percentage and can calculate proportion.

CO5: Learner can investigate different investment alternatives in the market to gain an in-depth understanding of financial and management accounting, economics, international financial markets, statistical analysis.

**CO6:** Learners can investigate how economic indicators like GDP are used to assess the state of the economy.

# **FINANCIAL ACCOUNTING**

#### **OBJECTIVE**

- 1.To enable students to acquire knowledge of accounting aspects of valuation of Goodwill and Shares and buyback of shares in relation to company law
- 2. To make students acquaint with the concept of redemption of preference shares and redemption of debentures

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1**: Learner create knowledge about valuation of Goodwill and shares and different methods to calculate value of share and goodwill

**CO2:** To enhance students knowledge about the procedure to buy back shares and its effects on the financial statements

**CO3**: To enable students to prepare balance sheet after redemption of preference shares and accounting procedure related to it

**CO4:**The learner is enhanced with the knowledge of redemption of debentures and it's accounting procedures and preparation of balance sheet after redemption

# PRINCIPLES AND PRACTICES OF BANKING & INSURANCE-II

#### **OBJECTIVES**:

- **1**.To have knowledge of banking, insurance and capital market law besides fundamental legal knowledge
- 2. To carry out financial analysis of banks and insurance companies
- 3. To prioritize ethical values

# **COURSE OUTCOME**:

- **CO1**: To enhance the knowledge of basic concepts various theories, and approaches applicable in Banking
- **CO2**: Learner develops the skill to take right decision by application of various technique
- CO3: Examining practically the organizational structure of banking and insurance companies
- **CO4**: Demonstrate the roles of various business leaders in the Indian industry in the field of banking and insurance.

# **BUSINESS LAW - I**

#### **OBJECTIVES:-**

- 1. To learn the basic concept of the constitution of India and its various types of law and Acts
- **2.** To acquaints with provisions of Indian Contract Act '1872, Sale of Goods Act '1930, etc

# **COURSE OUTCOME**

After completion of the course, the outcome will be as follows -

- **CO 1:** To gain an idea about the sources of and classification of law.
- CO 2:- To acquaint with the provision of the Indian Constitution which includes Special Leave Appeal, Features, Writs, Fundamental rights etc
- CO 3:- To gain in-depth knowledge about Indian Contract Act '1872.
- CO 4:- To know the rules of Special Contract Act '1872 which include Indemnity and Guarantee, Bailment, Agency, Sale of Goods Act etc
- **CO 5:-** To gain understanding of negotiable instruments and its type, Promissory notes, Bills of Exchange and rules related provisions.
- **CO 6:-** To acquaints with various provision of Information Technology Act, which will help in real word to learner.

# **FOUNDATION COURSE-II**

#### **OBJECTIVE:**

- 1. By the end of this unit students are expected to understand the basic concepts of globalisation, liberalisation and privatisation and its impact on agriculture and industry.
- 2. The students learn various issues regarding the environment such as pollution, ecology, sustainable development etc.
- 3. To train students to stay composed in different stressful situations and make them mentally strong. In a way a positive personality is developed among the young graduates to become.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

- **CO 1**: The learner will understand the basic concepts related to globalization and its impact on the Indian economy.
- **CO 2**: The learner is made aware of different fundamental human rights in society.
- **CO 3:** Students understand the nature of the various environmental issues and their duty toward protection of the environment.
- **CO 4:** Students are able to explain the causes of stress, conflict, aggression and violence and also understand the significance of values, and ethics in developing the individual.
- **CO 5:** Students will learn various techniques like Yoga, meditation, etc. as tools to manage stress aiming at building peace and harmony in society.

# INFORMATION TECHNOLOGY IN BANKING AND INSURANCE

### **OBJECTIVE:**

- 1. To provide an insight into E-commerce and its significance.
- 2. To operate a variety of spreadsheet functions

# **COURSE OUTCOME:**

After completion of this course, the outcome will be as follows:

**CO1:** Identify the Network basics and Infrastructure of E-commerce and its organization applications.

**CO2:** Analyse different types of portal, payment technologies used in the industry which significantly impacts the banking sector.

**CO3:** Develop data analysis and employability skills by solving a range of problems using a spreadsheet program(Microsoft Excel)

**CO4:** Recognise security aspects of IT in business, highlighting electronic transactions, cyber crimes, advanced security features

# **MANAGEMENT ACCOUNTING**

#### **OBJECTIVE**:

- 1.To enable students to acquire the knowledge of concepts, techniques and methods of management accounting and working capital management in the banking sector
- 2. To make students develop competence with their usage in managerial decision making and control.

# **COURSE OUTCOME**

After completion of this course the outcome will be as follows:

- **CO1**: To recall the concept, nature, scope and functions of management accounting and differentiate management accounting with financial accounting.
- **CO2:** To prepare financial statements in accordance with the appropriate accounting standards and to enhance the application of different Accounting ratios.
- **CO3:** To develop a position to estimate working capital requirements and its implications in case of trading and manufacturing organization.
- **CO4:** To enhance the application based knowledge of Dividend policy and evaluate the implications of Dividend models on Investment and Dividend decisions.

# **FINANCIAL MANAGEMENT-I**

#### **OBJECTIVE:**

- 1.To enable students to acquire the knowledge of concept of financial management and its application in contemporary financial events.
- 2. To develop an understanding related to time value of money, investment decisions and financial decisions. To enable students to analyse a company's performance and make appropriate recommendations through practical application.

# **COURSE OUTCOME**

After completion of this course the outcome will be as follows:

- **CO1**: To list out the various sources of short-term and long-term finance and describe its merits and demerits.
- **CO2:** To determine the financial goals and strategy and examine Shareholders' value creation on the basis of traditional and modern parameters and the concept of time value of money.
- **CO3**: To develop a position to estimate the cash flows from a project and evaluate various risks involved in investment decision making.
- **CO4:**To enhance the application based knowledge of cost of capital and concept of capital structure and its implications on financial decisions.

# FOUNDATION COURSE SEM- III (AN OVERVIEW OF BANKING SECTORS)

#### **OBJECTIVE**

- 1. To examine the overall view of the banking industry and the progress of banking sectors.
- 2. To develop practical knowledge about E-Banking & ICT in Banking

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1**: Acquainting the students with the Fundamental Principals of Banking.

CO2: learner learn basic banking operations and principles of banking

**CO3:** Evolution of universal banking that is ATMs, RTGS, NEFT and technology in banking sectors, students experience about the latest trends in banking

**CO4**: To enhance the knowledge in banking, Preparing the foundation of understanding about the most important trends in Indian Banking System micro finance and financial inclusion.

# **FINANCIAL MARKET**

# **OBJECTIVES**

- 1. To cover various aspect of Financial Market
- 2. To analyse the area covered under Indian financial system, financial market in India, commodity and derivative market

# **COURSE OUTCOME**

After completion of the Course the outcome will be as follow

- CO1. Indicate basic concept and structure of Indian financial system
- CO2. Recall about various aspect of financial market in India like Indian money market, capital market, stock market, equity market, Indian debt market
- **CO3**. Illustrate the importance of the Commodity market which facilitates purchase and sales of wheat, sugar, cotton commodities the way financial markets deal with money, bond, debenture, and shares.
- **CO4.** To identify derivatives importance in the field of finance and dealing in instrument like future or option across the world

# **ORGANIZATIONAL BEHAVIOUR**

# **OBJECTIVE:**

- 1. To make students understand about the human interactions in an organization.
- 2. To enhance the skills of leadership and conflict resolution in an organization.

# **COURSE OUTCOME:**

# After completion of the course, the outcome will be as follows:

**CO1:** Analyse and compare different models used to explain individual behavior.

**CO2:** Analyse the complexities associated with management of the group behavior in the organization.

**CO3:** Demonstrate how the organizational behavior can integrate in understanding the motivation behind behavior of people in the organization with organizational dynamics.

**CO4:** Examine the practices of OB in banking and insurance and to manage issues in organisation.

#### FINANCIAL MANAGEMENT

#### **OBJECTIVE:**

- 1.To enable students to acquire theoretical and practical knowledge of financial management and different types of budgets in banking and insurance sector
- 2. To make students develop competence in financial decision making by understanding the importance of management of components of working capital and risk

# **COURSE OUTCOME**

After completion of this course the outcome will be as follows:

- **CO1**: To recall the various sources and forms of working capital financing and to develop a position to estimate working capital requirements and its implications in case of trading and manufacturing organizations.
- CO2:To enhance the application based knowledge of cash management, receivables management and inventory management and evaluate the implications of models, aspects and techniques on the management of funds.
- **CO3:** To prepare different types of budgets in accordance with the concept of budgetary control.
- **CO4:** To reproduce the concept of strategic financial management and to relate the impact of financial planning and financial decision-making on evaluation of alternatives . To determine the concept of leverages and evaluate its implications on risk.
- **CO5:** To analyse the fund requirements and its sources and to generate appropriate alternatives through practical knowledge.

# **BUSINESS ECONOMICS**

#### **OBJECTIVE**

- 1. To introduce to the students the meaning and scope of Macro Economics and its functional relations.
- 2. To enable students to critically evaluate the consequences of basic macroeconomic policy options under differing economic conditions within a business cycle.
- 3. To make students identify the objectives and instruments of fiscal and monetary policy.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1**: learner learn the overall concept of national income and relationship with economic welfare and concept of Macroeconomics and various circular flows of income.

CO2: Familiarizes learner various concepts in money, prices and inflation and calculation about MPC, MPS.

**CO3**: learner learn objectives and instruments of fiscal policy Public revenue and expenditure.

**CO4:** learner Acquires sound knowledge of gain from trade and knowledge of basis and intricacies of international trade.

# **CORPORATE AND SECURITIES LAW**

#### **OBJECTIVES-**

- 1. To acquaint with provisions of Company law and to gain knowledge of Depositories Act, 1996.
- 2. To study the regulatory framework of SEBI and Securities contract regulation Act, 1956.

# **COURSE OUTCOME**

After completion of the course, the outcome will be as follows:-

- **CO1**:- It provides the students the overview regarding the company law and its applications to banking and insurance sector
- **CO2:-** To get the insights on the various concepts of securities and It also makes the learner understand the functions and rules —regulations of working of various stock exchanges and its participants
- CO3:- It helps the student financially literate to make his own investment decisions and to aware about the various functions, powers, and registration process under SEBI
- **CO 4:-** It provides insights on various concepts of depositories of India, its objectives models and functions.

# FOUNDATION COURSE IV (AN OVERVIEW OF INSURANCE SECTORS)

#### **OBJECTIVE**

- 1. The learners will be able to recall various policies offered, and risks faced by insurance companies and will understand insurance product cost and pricing, marketing, and distribution.
- 2. The learners will also be introduced to principles, and provisions that govern insurance companies.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1:** Acquainting the students with the Fundamental Principles of policies offered, risks faced by insurance companies

**CO2:** Develop skills to facilitate insurance products like life insurance, health insurance.

**CO3:** Lerner will develop the ability to understand the concept about home and motor insurance.

**CO4:** Learner will learn about the role of insurance in logistics and fire insurance.

# INFORMATION TECHNOLOGY IN BANKING AND INSURANCE-II-

#### **OBJECTIVE:**

- 1. To provide an insight of E-commerce and its significance.
- 2. To operate a variety of spreadsheet functions

# **COURSE OUTCOME:**

After completion of this course, the outcome will be as follows:

**CO1:** Identify the Network basics and Infrastructure of E-commerce and its organization applications.

**CO2:** Critically assess and explain key current issues in our understanding of innovation as a field of study.

**CO3**: Develop data analysis and employability skills by solving a range of problems using spread sheet program (Microsoft Excel)

**CO4:** Work effectively with a range of current, standard, Office Productivity software applications

# **ENTREPRENEURSHIP MANAGEMENT**

#### **OBJECTIVE:**

- 1. The students acquire necessary knowledge and skills required for organizing and carrying out entrepreneurial activities.
- 2. To develop the abilities of analyzing and understanding business situations in which entrepreneurs act and to master the knowledge necessary to plan entrepreneurial activities.

# **COURSE OUTCOME:**

# After completion of the course, the outcome will be as follows:

**CO1:** Learner develops the basic concepts of entrepreneur, theories of entrepreneurship, entrepreneurial values and skills.

**CO2:** Implementing the forms of entrepreneurial structures and business plan.

CO3: Learner designs the key areas of new ventures for entrepreneurship management as in marketing, finance, human resource.

**CO4:** Builds the evolving concepts in entrepreneurship and responsibilities towards society of an entrepreneur.

# **COST ACCOUNTING**

#### **OBJECTIVES:-**

- 1. To learn the costing methods which helps in determining price of a product and cost reduction in decision making.
- 2. To apply various marginal costing and evaluate the various variances of standard costing.

# **COURSE OUTCOME**

After completion of the course, the outcome will be as follows:-

- **CO 1**:- Learners gain knowledge about cost and costing, elements of cost its Advantages and Disadvantages related to Cost Accounting.
- CO 2:- Learners acquire to evaluate the concept of cost unit, cost centres and preparation of cost sheet to find out cost and net profit / net loss of a particular product and to create a reconciliation statement to find out the reasons for difference in the net profit / net loss as per cost and financial records.
- **CO 3**:- Learners get acquainted with the concept of Standard Cost and compute the various variances of standard costing which includes Material, Labour and Overheads variances.
- **CO 4:-** Learners calculate the profitability as per Marginal Costing, and decision making process.

# **AUDITING**

#### **OBJECTIVE:**

- 1. Learners are introduced to the theory of a practical subject of audit which is an integral part of the Banking and Insurance industry.
- 2. Learners are given knowledge about preliminary and basic techniques of auditing.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1:** It enables learners to understand Audit with its basic terms and its daily work.

**CO2:** It enables learners about Audit planning and procedures to be followed professionally.

**CO3:** It further introduces the learner to the different techniques of Internal audit.

**CO4**: Learners knowledge is enhanced about vouching, the most important tool of audit.

**CO5:** Learners knowledge is further enhanced by introducing another tool of audit that is verification.

#### **BUSINESS ETHICS AND CORPORATE GOVERNANCE**

#### **OBJECTIVES**

- 1. To make learners comprehend the values and implement in their career to become good managers. To highlight the role of Corporate Governance practices in maintaining Transparency in business transactions.
- 2. Learners will be able to confront multiple challenges and make decisions ethically in modern business organizations.

# **COURSE OUTCOME**

After completion of the Course the outcome will be as follow

- **CO1.** Learner applies concept of business ethics, analyse importance of ethics and types according to function of business
- **CO2.** Apply various ethical theories, principles in modern business to overcome issues in the functional area of business.
- **CO3.** Illustrate importance and mechanism, dimension of corporate governance.
- **CO4.** Learner implements corporate governance while following various values from scripture like Bhagwat Gita, Quran, Bible value system in business.
- **CO5.** Learner prioritise business ethics in Global Economy and building a civilised society by overcome Fraud and Corruption

#### FINANCIAL SERVICES MANAGEMENT

#### **OBJECTIVE:**

- 1. To familiarize the students with the nature and scope of various types of financial services.
- 2. To understand the regulatory environment in which financial services are undertaken.

#### **COURSE OUTCOME:**

# After completion of the course, the outcome will be as follows:

**CO1:** Develop skills in managing a financial service company.

**CO2**: Learner identifies the structure of mutual funds and compares the services of forfeiting and factoring.

**CO3**: Learners enhance the knowledge of securitization of debts and derivatives such as options, futures, forwards and swaps.

**CO4:** Examining the concept of housing finance and consumer finance with various types of products.

**CO5**: Learners synthesizes the overview of depositories and pledge and evaluates the procedure of hypothecation.

# INTERNATIONAL BANKING AND FINANCE SEM - V

#### **OBJECTIVE**

- 1. The objective of this course is to familiarize the student with the fundamental aspects of various issues associated with International Finance
- 2. To give a comprehensive overview of International Finance as a separate area in International Business
- 3. To introduce the basic concepts, functions, process, techniques and create an awareness of the role, functions and functioning of International Finance in this Globalised Market

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1**: Enable learners to know basics of International Banking and Finance

CO2: learner learn about basic terminology in Banking and Finance

CO3: students received knowledge about various foreign exchange across the globe

**CO4:** learner learn the concept of risk faced by the Industry and Banks in International Market and the basic concepts, functions, process, techniques and create an awareness.

**CO5**: Learner learn role & functioning of International Finance in this Globalised Market

# RESEARCH METHODOLOGY - V

#### **OBJECTIVE**

- 1. To make students aware how data is collected and analysed and testing of hypotheses.
- 2. To make students aware of how a research report is written.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1**: Learner able to recall the various terminologies of research, learn the different modes of sample selection through probability and non-probability sampling.

**CO2:** Students able to collect data, analyse it and test hypothesis.

**CO3:** It helps them to learn and apply the different sources of primary data collection which is helpful for their research projects.

**CO4:** learner able to recall the various advanced statistical techniques.

**CO5:** Research process forms an integral part of RM thus enabling them to take on responsibilities into research of market and finance in the future and learner conducting research work and formulating research synopsis and report which help in future to prepare project

# **STRATEGIC MANAGEMENT**

#### **OBJECTIVE:**

- 1. To expose students to various perspectives and concepts in the field of strategic management.
- 2. To help students develop skills for applying the concepts to the solution of business problems.

# **COURSE OUTCOME:**

#### After completion of the course, the outcome will be as follows:

- **CO1**: Describes the basic concepts and principles of strategic management.
- **CO2**: Learners analyse the internal and external environment of business and examine the different environmental factors affecting the organization.
- CO3: Interprets the levels of strategies and analysing the different strategies
- **CO4:** Activating and implementing the organizational strategies that will be effective for the current business environment.
- **CO5**: Evaluate the strategic approaches to managing a business successfully in a global context.

# **AUDITING-II**

#### **OBJECTIVE**

- 1. To enhance students' knowledge about the prerequisites of an auditor in different sectors like banking, insurance, etc.
- 2. To acquaint students with different types of Audit along with ethics and code of conduct to be followed by an auditor.

# **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

**CO1:**To create knowledge about all legal formalities and requirements to be met by an auditor of limited Companies.

**CO2:** To enhance learner's scope relating to pre-requisites of banking company auditor

**CO3:** To enhance the learner's knowledge about auditing Insurance companies

**CO4**: The learner is made aware of new types of audits which have evolved with time and with time and different Acts.

**CO5**: The learner is groomed with the Professional ethics of an auditor along with consequences of professional misconduct as per the Chartered Accountants Act.

# **HUMAN RESOURCE MANAGEMENT**

#### **OBJECTIVES**

- 1. To make students aware about the basic element of Human Resource Management
- 2. The students will observe about various aspect of HRM which will help them to develop good human relation

# **COURSE OUTCOME**

After completion of the Course the outcome will be as follow

- **CO1**. To recall the effectiveness of Human Resource Management is vital for its impact felt from the individual to the national level and importance of HR for the growth and success of bank and insurance are entirely dependent on the knowledge, expertise, skill and attitude and quality of people.
- CO2. To demonstrate the concept of HR procurement and Job Design
- CO3. Illustrate need and importance of HR Planning, Promotion and transfer and to identify the various strategic approach to recruitment and selection procedure
- **CO4.** Students will find out about various Employee training methods Management development Program, and performance appraisal.
- CO5. Students will acquire knowledge about the current trend in compensation, Voluntary retirement scheme and participative management study with reference to Banking and insurance

# **TURNAROUND MANAGEMENT**

# **OBJECTIVE:**

- 1. To inculcate the strategies for turnaround management.
- 2. To make awareness for the industrial sickness and measures to prevent sickness.

### **COURSE OUTCOME:**

# After completion of the course, the outcome will be as follows:

- **CO1**: Discuss the basic concept of business as internal, external, survival strategies.
- **CO2:** Learner identifies the industrial sickness and inputs measures to overcome sickness through various stakeholders.
- **CO3**: Examining the various turnaround management strategies for successful turnaround.
- **CO4**: Learner outlines the various business scenario by modern techniques as outsourcing, networking, franchising, free lancing, self financing and start ups.
- **CO5**: Developing the skills of leadership and evaluate the turnaround process and quality in managerial process.

#### **INTERNATIONAL BUSINESS**

#### **OBJECTIVE:**

- 1. To provide an overview of the unique problems faced by firms engaging in international activities.
- 2. To inculcate the importance of understanding the foreign economic, social, political, cultural and legal environment, mechanics of importing and exporting, joint venture, franchising and subsidiaries.

# **COURSE OUTCOME:**

# After completion of the course, the outcome will be as follows:

**CO1:** Discuss the basic concept of international business.

**CO2**: Learner compares the international economic institutions and regional groupings which has institutional support to international business.

**CO3**: Examines the marketing mix in international marketing and develops human resource skills.

**CO4**: Learner explores the preliminaries for export and import documentation, pricing quotations, consular invoice, transport documents.

**CO5**: Interprets the export procedure, import procedure and foreign trade policy with various schemes.

# **CENTRAL BANKING**

# **OBJECTIVE**

- 1. To provides Knowledge of central banking.
- 2. To make learner to learn role of RBI as central bank.
- 3. To Examine and Comparative study of central banks in other countries.

#### **COURSE OUTCOME**

After completion of this course, the outcome will be as follows:

CO1: Learner learn evolution of central bank and ideology behind central bank

**CO2:** students learns as a central bank how RBI has an impact over Indian economy

**CO3:** students recall How RBI regulates Indian financial system with the help of its supervisory authority

**CO4:** students made critically evaluate, the difference between RBI and central banks of other countries Introduce with IMF and WB

**CO5:** Students learned the concept of E- Banking and Introduce new era of central banking with central banking e system

# **DIRECT TAX**

#### **OBJECTIVES: -**

- 1. To learn the basic concept of direct tax and determine the residential status, scope of total income.
- 2. To compute the various heads of income and exclusion of total income.

# **COURSE OUTCOME**

# After completion of the course, the outcome will be as follows:-

- **CO 1**:- To gain the basic information about definitions and terms related to direct taxation and to implement the provisions related with residential status thus making them understand the scope of total income for assessee's with different kinds of residential status.
- **CO 2**:- To acquaint them with computational provisions under the heads "Salary Income", "Income from House Property", "Profits and Gains of Business / Profession"
- ${\bf CO~3}$ :- To compute "Capital Gains", "Income from other Sources" and head wise computation for these heads of income and to know various exemption list as per Section 10.
- **CO 4:-** To know the various deductions under Chap VI-A of the Income tax act, 1961 and to compute the net total taxable income of an assessed after reducing the deductions from the gross total income earned from all or either of the five heads of income.